



1435 Bonhill Rd. Units 37-38
Mississauga, ON L5T 1V2
www.chemipharmaceutical.com

JOB DESCRIPTION

BUSINESS DEVELOPMENT – ACCOUNT MANAGER

PURPOSE:

Responsible for building long-term business relations with Pharmaceutical & Natural Health Products Companies, which need analytical test services done by GLP laboratory.

RESPONSIBILITIES:

- Develop / maintain client relationships and profiles and represent the company at local and national level.
- Maintain regular calls and proposes to clients and prospects.
- Develop relations with key client contacts.
- Some traveling is required.

EDUCATIONAL/EXPERIENCE REQUIREMENTS:

- Degree or diploma in a scientific field.
- Ten or more years of experience in the pharmaceutical industry.
- Direct experience in a pharmaceutical laboratory is a definite asset.
- Excellent interpersonal, communication, negotiation and problem-solving skills.
- Strong attention to detail with excellent written and verbal communication.
- Apply unique solutions to everyday situations and problems.
- Trade off self-interest for team benefits.

Please, e-mail your resume to mail@chemipharmaceutical.com
or Fax: (905) 670-8006

Only candidates selected for an interview will be contacted.